

The Challenge

- Complex Inventory: Managing 130,000 SKUs while ensuring seamless fulfillment
- Scalability: Adapting to fluctuating order volumes, especially during peak events like Single's Day and Black Friday
- Cost Pressure: Minimizing capital investment in automation while maintaining competitive pricing
- Efficiency Demands: Supporting 24/7 fulfillment operations with limited resources



Geek+ Solution

- Initial deployment of 24 picking robots and 200 racks, adjustable monthly based on demand
- RaaS solution leveraging cloud data to enhance inventory management and efficiency
- Supports seamless scalability while reducing upfront capital investments
- Temperature-sensitive storage and small-parcel pick-and-pack services for diverse customer needs



Barry Ng
Chief Executive Officer,
Janco Holdings

The Robot-as-a-Service Model help us lower the investment cost for warehouse automation."

Geek+ Impact

- Enhanced Productivity: Enabled processing of over 2 million orders during peak events
- Unmatched Flexibility: Scalable robotics handled fluctuating demand without over-investment
- Cost Optimization: RaaS reduced capital expenses while delivering high ROI
- Customer Satisfaction: Reliable, on-time services strengthened Janco's market position
- Future-Readiness: Positioned Janco to lead intelligent logistics adoption in Hong Kong

About Customer

Janco Global Logistics, founded in 1990 and listed on the Hong Kong Stock Exchange in 2016, is a leading 3PL/4PL provider. With 350,000 sq. ft. of warehouse space, Janco handles over 100,000 orders daily across industries from FMCG to pharmaceuticals, delivering reliable, cost-effective, and innovative logistics solutions.